EUMACS WOUTER MELKERT

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Generation Z recruitment of young officers



Intro **Root cause Brainstorm question Outcome brainstorm** DEFENCE

Root cause

- Clear deal employer & employee
- Job security VS effort
- Job security lost value within Gen Z
- Shortage, mobility, Covid, dopamine dependency





Brainstorm question

How can the military organization align their goals with the individual goals of their employees and recruits?





Outcome brainstorm

- Take the snipers' approach
 - Find out specific goals and needs for Gen Z individuals
 - Find out which goals align with the organization's goals
 - Use targeted marketing and communication





Outcome brainstorm

- Dopamine dependency
 - Take serious consideration of the dopamine dependency and its biological effects
 - Let young people know that your programs learn them how to be resilient, problem solving and goal oriented





