

TECHNICAL SPECIFICATIONS

- **Objective.** Organise a closed door event/workshop addressed to personnel of Military academia. This event will aim at providing to Military Academia with a basic knowledge of EU funding schemes that are potentially suitable for security and defence related projects and where Military Academies are eligible. This event will also target selected industries in order to boost potential cooperation.
 - **Scope.** The closed door event/workshop should cover the following topics/activities: i) general information on the EU funding landscape (current and upcoming programmes) with a focus on the programmes that could be compatible for R&D activities of Military academia; ii) focus on technical aspects (i.e. rules and application process) of the funding programmes selected by the tenderers; iii) Military Academia/ Industries synergies investigation.
 - **Requirements/ potential selection criteria.**
 - Supplier should have a proven knowledge of EU funding programmes and experience in EU projects, with focus on those of relevance to security and defence.
 - Supplier should have experience in delivering workshops and delivering capacity building services
 - Supplier should have excellent knowledge of relevant academic, industrial and political network in the security and defence sector
- Additional potential selection criteria:**
- Main contact of the supplier should have proven 20 or more years of knowledge and experience in the Security and Defence Sector
 - Direct development in the recent political developments of S&D sector with focus on the associated EU funding is a plus
 - Supplier should have proven ability to provide subject matter experts with market knowledge upon request (proven by CVs of technical / industry experts)
- **Award criteria.** Best value for money

Time	Title of the session	Description	Duration
DAY 1			
9h00 -9h30	Introduction	Contractor shortly introduces the members of the team, the scope of the Day 1 Workshop and roundtable	30 min
9h30 – 10h30	Funding landscape	Overview of the current and next MFF and highlights on funding programs of interest for Military Academia (H2020, EDIDIP,LIFE, ERASMUS, HORIZON EUROPE, EDF...)	60 min
10h30- 10h45	Coffee break		15 min
10h45– 12h00	A focus on EDIDP	Structure, objectives and rules of EDIDP. Explanation on which actions are eligible (studies, design of products, testing, qualification activities...) and focus also on the definition (what the regulation means for a study?, what for prototype?)	75 min
12h10– 12h30	Next available EDIDP calls	Short overview of the calls for proposals available in 2020	30 min
12h30 – 13h00	Consortium building	How to build a good project consortium vis a vis the specific EDIDP requirements	30 min
13h00-14h00	Lunch		60 min
14h00 -15h00	Proposal template Analysis – professional advice	Contractor analyses the different sections of the proposal explain how to structure and build it while sharing some tips and professional experience.	60 min
15h00 – 15h30	A look at other relevant funding schemes'	Contractor analyses the different sections of a H2020 proposal explain how to structure and build it while	30 min

	templates (H2020)	sharing some tips and professional experience.	
15h30-15h45	Coffee break		15 min
15h45- 16h00	Wrap -up	Most important points summarised, contacts and introduction of the bilateral session	15 min
16h00 – 19h00	One-to-one meetings	For those who interested, Contractor's personnel is available for a 20 min advice on specific cases. Up to 9 meetings!	180 min

Time	Title of the session	Description	Duration
DAY 2			
9h00 -10h00	Introduction and Roundtable	Contractor shortly introduces the objectives of Day 2 Workshop. Short roundtable of attendees (military academia and industries). Setting up of the working tables and instructions.	60 min
10h00 – 12h30	Working Tables (Session 1)	Industries (selected and invited by the Contractor) will work with military academia following a pre-identified of research objectives and focus. Each working table will be asked to: <ul style="list-style-type: none"> • start discussing synergies through a structured approach developed by the Contractor • start developing a project concept according to available calls (EDIDP/H2020) selected by the Contractor per each working table 	120 min
12h30-13h30	Lunch		60 min
13h30 – 15h30	Working Tables (Session 2)	Each working table will be asked to identify priorities, objectives and macro-workplan structure such as preliminary activities (i.e. procedures, permits, literature research), development (design-manufacturing-operating), assessment, Dissemination Communication and Exploitation, Management.	120 min
15:30 – 15:45	Coffee break		15 min
15h45- 17h15	Analyses of Working Tables results	The results achieved by each Working Table will be discussed together in order to further investigate gaps and opportunities (Matchmaking)	90 min
17h15-17h30	Final wrap-up		15 min